

Message Text

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PAGE 01 NEW DE 10943 031223Z
ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 EB-08 /019 W
-----061291 031231Z /44

P R 030929Z AUG 77
FM AMEMBASSY NEW DELHI
TO SECSTATE WASHDC PRIORITY 5158
INFO AMCONSUL BOMBAY
AMCONSUL CALCUTTA
AMCONSUL MADRAS

UNCLAS NEW DELHI 10943

E.O. 11652: N/A
TAGS: BEXP IN
SUBJECT: ELECTRONIC PRODUCTION AND TEST EQUIPMENT TRADE MISSION

REF: (A) STATE 176168; (B) BOMBAY 1818 (C) MADRAS 1255

1. EMBASSY PLEASED TO LEARN THAT RECRUITMENT FOR SUBJECT TRADE MISSION UNDERWAY. WE FULLY CONCUR WITH DEPARTMENT THAT PARTICIPATION OF ONLY TOP LEVEL EXECUTIVES SHOULD BE PRIMARY GOAL.

2. TAKING INTO CONSIDERATION THE COMMENTS OF CONSTITUENT POSTS IN REFS. (B) AND (C), EMBASSY'S SUGGESTED ITINERARY FOR TRADE MISSION VISIT IS: NEW DELHI-MONDAY, JANUARY 9 THROUGH WEDNESDAY, JANUARY 11; BOMBAY-THURSDAY, JANUARY 12 THRU SATURDAY, JANUARY 14; BANGALORE-SUNDAY, JANUARY 15 THROUGH WEDNESDAY, JANUARY 18; AND CALCUTTA-THURSDAY, JANUARY 19 THROUGH SATURDAY, JANUARY 21. WE URGE THAT MISSION MEMBERS PLAN TO ARRIVE NEW DELHI ON SUNDAY, JANUARY 8 SO THAT FULL-SCALE PROGRAM FOR THE MISSION CAN BEGIN FROM MORNING OF MONDAY, JANUARY 9. IN VIEW OF TIME CONSTRAINT ON DURATION OF MISSION'S VISIT TO INDIA WE FEEL, AND CONGEN MADRAS CONCURS, THAT VISIT OF MISSION TO BANGALORE RATHER THAN HYDERABAD WOULD BE MORE MEANINGFUL
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AND PRODUCTIVE IN TERMS OF OVERALL OBJECTIVES.

3. WHILE JANUARY 14 IS A SECOND SATURDAY IN THE MONTH AND MOST GOVERNMENT OFFICES, AND SOME PLANTS AND FACTORIES IN BOMBAY MAY BE CLOSED, WE FEEL THAT THE DAY COULD BE USED FOR INDIVIDUAL CONSULTATIONS AND GROUP MEETINGS FOR MISSION MEMBERS TO BE ARRANGED IN ADVANCE BY CONGEN BOMBAY, RATHER FOR PLANT

VISITS AND CALLS ON GOVERNMENT OFFICIALS. BY STARTING PROGRAM FOR INDIA, ON JANUARY 9, ONE DAY EARLIER THAN DEPARTMENT HAD PROPOSED IN REF (A), A VISIT TO BOMBAY OF TWO FULL WORKING DAYS PLUS SATURDAY WOULD BE POSSIBLE, WHICH SHOULD MEET BOMBAY'S OBJECTIONS TO DEPARTMENT'S ORIGINAL SCHEDULE (WITH WHICH EMBASSY CONCURS).

4. WE WOULD APPRECIATE DEPARTMENT KEEPING US INFORMED ON STATUS OF RECRUITMENT AND PROVIDING INFORMATION ON COMPANIES AND INDIVIDUALS WHICH AGREE TO JOIN THE MISSION.GOHEEN

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